

WFG/TFA

Resource Office

888-595-8298

(Monday-Friday 7 a.m. - 5 p.m. PST)

Application Submission Fax #: 949-219-8841

Mail all new business life insurance cases and premium payments directly to:

Pacific Life Insurance Company
Life Insurance Division, 5th Floor
6750 Mercy Road
Omaha, NE 68106

National Sales Manager: Chad Manz 816-206-6411
Chad.Manz@PacificLife.com

Marketing Director: Jeff Dahn 949-691-9878
Jeffrey.Dahn@PacificLife.com



Visit our website at Lifeline.PacificLife.com
for the following information:

- Pending case status via Planned Performance Tracking
- Download applications and other forms
- Download Navigator from Lifeline quick links
- Underwriting and New Business information
- Product information

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Pacific Life's World Financial Group/Transamerica Financial Advisors Resource Office (WFG) Contact Sheet

Contact your Pacific Life Team at 888-595-8298.

FIELD SALES TEAM

NORTHWEST FVP

Field Vice President: Ross Guimond 949-505-2391
Ross.Guimond@PacificLife.com

Internal Wholesaler: Wil Chan 949-420-6645
Wil.Chan@PacificLife.com

Sales Advocate: George Monje 949-420-8290
GMonje@PacificLife.com

Case Design: WFGIllustrations@PacificLife.com

WESTERN FVP

Field Vice President: Greg Tseng 661-476-7459
Greg.Tseng@PacificLife.com

Internal Wholesaler: Haiying Wang 949-420-7290
Haiying.Wang@PacificLife.com

Sales Advocate: George Monje 949-420-8290
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Case Design: WFGIllustrations@PacificLife.com

SOUTHWEST FVP

Field Vice President: David Arnobit 949-672-8194
David.Arnobit@PacificLife.com

Internal Wholesaler: Haiying Wang 949-420-7290
Haiying.Wang@PacificLife.com

Sales Advocate: George Monje 949-420-8290
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Case Design: WFGIllustrations@PacificLife.com

SOUTHERN FVP

Field Vice President: Ken De Silva 713-855-5671
Ken.DeSilva@PacificLife.com

Internal Wholesaler: Monica Merrifield 949-420-8622
Monica.Merrifield@PacificLife.com

Sales Advocate: George Monje 949-420-8290
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Case Design: WFGIllustrations@PacificLife.com

NORTHEAST FVP

Field Vice President: Jamie Ye 402-908-8828
Jamie.Ye@PacificLife.com

Internal Wholesaler: Wil Chan 949-420-6645
Wil.Chan@PacificLife.com

Sales Advocate: George Monje 949-420-8290
GMonje@PacificLife.com

Case Design: WFGIllustrations@PacificLife.com

LEADERSHIP TEAM

Sr. Field Vice President: Fred Lee 214-738-6175
Fred.Lee@PacificLife.com

Case Management Supervisor: Hunter Gibson 949-420-7704
Hunter.Gibson@PacificLife.com

Sales Desk Manager: James Cooke 949-420-8940
James.Cooke@PacificLife.com

Additional Services – 888-595-8298

Pending Business Option 1
Option 1: Term/GUL LYNWFG@PacificLife.com
Option 2: IUL/VUL

Case Design/Product Information Option 2

Internal Wholesaler Support Option 3

Application Submission Support Option 4

Inforce Customer Service Option 5

Producer Services Option 6

Advanced Design Unit ext. 3690
AdvancedDesigns@PacificLife.com

Competition Desk ext. 7145/8156/8978
CompetitionUnit@PacificLife.com

Marketing Materials/Software Orders
Marketing.Orders@PacificLife.com

Software Related Problems ext. 8999
PolicyService@PacificLife.com

WFG/TFA – Field Vice Presidents



Northwest FVP: Ross Guimond
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Southwest FVP: David Arnobit
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David.Arnobit@PacificLife.com



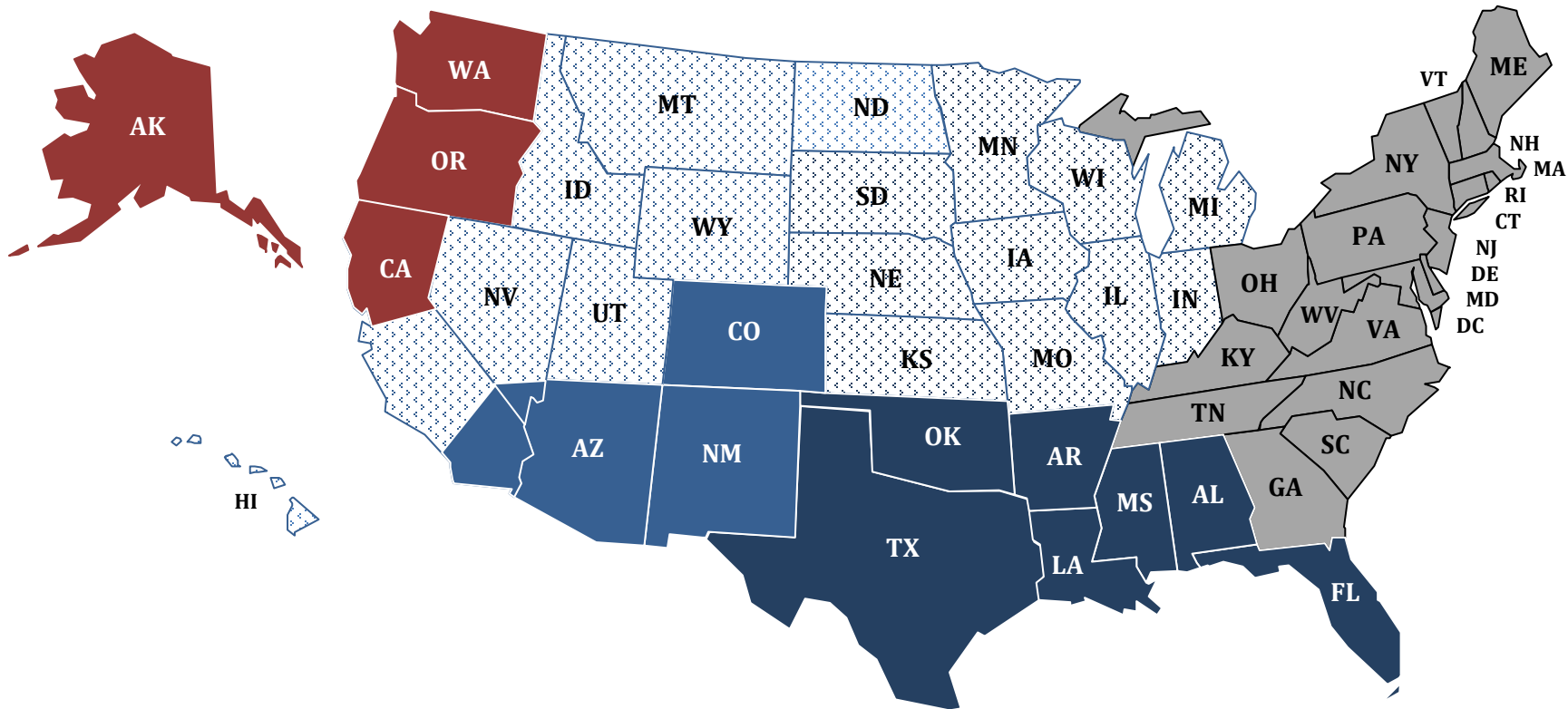
Northeast FVP: Jamie Ye
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Western FVP: Greg Tseng
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Southern FVP: Ken De Silva
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Pacific Life refers to Pacific Life Insurance Company and its affiliates, including Pacific Life & Annuity Company. Insurance products are issued by Pacific Life Insurance Company in all states except New York and in New York by Pacific Life & Annuity Company. Product/material availability and features may vary by state. Each insurance company is solely responsible for the financial obligations accruing under the products it issues. Insurance products and their guarantees, including optional benefits and any crediting rates, are backed by the financial strength and claims-paying ability of the issuing insurance company. Look to the strength of the life insurance company with regard to such guarantees as these guarantees are not backed by the broker-dealer, insurance agency, or their affiliates from which products are purchased. Neither these entities nor their representatives make any representation or assurance regarding the claims-paying ability of the life insurance company.

Pacific Life's home office is located in Newport Beach, CA.

Investment and Insurance Products: Not a Deposit	Not Insured by any Federal Government Agency	
Not FDIC Insured	No Bank Guarantee	May Lose Value

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