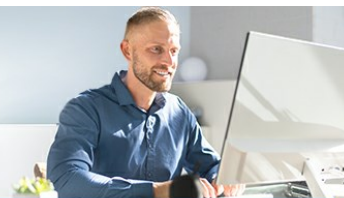


Weekly Webinars

with Pacific Life Insurance Company

Exclusively for
World Financial Group (WFG)



THIS MONTH'S FEATURED WEBINAR:

Third Friday of
the Month
12:00pm (PT)

WFG WHALE ACADEMY SERIES: Leaving a Legacy

Wealth Transfer: Leaving a Legacy (Bringing you ideas & strategies that may incorporate life insurance). A presentation about potential tools and strategies involved in the wealth transfer planning process and how life insurance can play a powerful role to help clients fulfill their desire to leave a meaningful legacy. This presentation is intended to be used by Advanced Designs.

[Register Now](#)

VISIT THE WFG ONLINE TRAINING CENTER

On-demand tutorials to help place your life insurance case

Learn how to work with Pacific Life using our illustration system, eApplication options, eDelivery, case design, competitive intelligence, and Advanced Design Unit.

[Get Started](#)

ONGOING WEEKLY WEBINARS

Register for as many as you would like and watch for new topics each month!

Mondays
11:00am (PT)

GETTING STARTED WITH PACIFIC LIFE INSURANCE COMPANY: Get Ready to Place Your First Case!

Learn tips and tricks for getting appointed, submitting applications in good order, how to manage your business with Planned Performance Tracking, and how to get help if you need it.

[Register Now](#)

First Tuesday of
the Month
2:00pm (PT)

CASE DESIGNER'S CORNER: How to Illustrate Pacific Horizon ECV IUL

Pacific Life Insurance Company's dedicated case designers will demonstrate how to design Pacific Life Insurance Company's Pacific Horizon ECV IUL² to provide value for your clients and bring you up-to-date on illustration best practices.

[Client Guide: Pacific Horizon ECV IUL](#)
[Flyer: Pacific Horizon ECV IUL](#)
[Brochure: Understanding Your Indexed Account Choices](#)

This training requires a basic understanding of our illustration software. Please review our [Navigator Instructional Video](#) for more information.

[Register Now](#)

Thursdays
4:00pm (PT)

TALES OF THE WHALE: Product Training

Pacific Life Insurance Company's Field Vice Presidents will provide a deep dive training on Pacific Horizon ECV IUL.¹

[Register Now](#)

¹Pacific Life Insurance Company's Pacific Horizon ECV IUL indexed universal life insurance (IUL) (Form series P21IUL S22ECV, varies based on state of policy issue). Indexed universal life insurance does not directly participate in any stock or equity investments.

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Pacific Life Insurance Company is licensed to issue insurance products in all states except New York. Product/material availability and features may vary by state.

Life insurance is subject to underwriting and approval of the application and will incur monthly policy charges.

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